

# The Job Developer Workshop

## Benefit your consumers with more B2B contacts

### Two Workshops:

#### Los Angeles

Wednesday, September 26, 2018  
Goodwill/Southern California  
342 San Fernando Rd., Los Angeles, CA 90031

#### Santa Clarita Valley

Tuesday, November 20, 2018  
Dr. Dianne G. Van Hook University Center  
College of the Canyons  
26455 Rockwell Canyon Rd., Santa Clarita, CA 91355

#### Schedule:

8:00 am to 5:00 pm (lunch included)

#### Cost per participant:

**\$150** - general admission

**\$25** - public educational institutions, such as high schools and community colleges.

#### Who should attend:

Job developers and anyone else responsible for creating job and career opportunities for consumers.



#### Workshops will be led by:

- Dr. Ivan Rosenberg, Founder and President of The Uniquely Aabled Project (Founder of 5 businesses and experienced management consultant).
- Joel Morgan, Regional Director of Workforce & Career Development, Goodwill Southern California (Successful job developer).

#### Why you should attend:

- Increase the number of consumers you are able to place.
- Increase the number of consumers you are able to place in good paying career jobs in B2B companies.
- Have your placement process be more efficient and effective.

#### Registration (checks or credit cards):

- Los Angeles:  
<https://jobdev-la-09-2018.eventbrite.com>
- Santa Clarita Valley:  
<https://jobdev-scv-11-2018.eventbrite.com>

#### For more information, please contact:

Ivan M. Rosenberg  
818-505-9915  
IRosenberg@UniquelyAabledProject.org



The purpose of the Job Developer Workshop is to empower job developers to place more consumers in positions in B2B companies (versus B2C companies) and to conduct more effective sales conversations.